

GSA Contract Terms and Conditions:

TENNSCO CORP GSA CONTRACT: GS-27F-017GA

CONTRACT PERIOD: March 26,2018 – March 25, 2022 DUNS:178605317 CAGE CODE: 09MA4 Tax ID: 62-064-9819

DISCOUNTS for NEW CONTRACT

Office Products Group (711-3 Cabinets, Bookcases, Files, ESP, Regal, Imperial, Add-a-Stack) Order Size (List)

| \$0-\$10,000 | 50% | (Maximum Order Limitation for 711-3 \$500,000.00) |
|--------------------|-----|---------------------------------------------------|
| \$10,001 -\$25,000 | 53% | |
| \$25,001 – \$ up | 56% | |

Industrial Products Group (711 3 Q Line, Z Line, Bulk Rack and Logic Shelving; 71-309 Lockers; 71-310 Workbenches and Technical Workstations)

Order Size (List) \$0-\$10,000 \$10,001 -\$25,000 \$25,001 - \$ up

(Maximum Order Limitation for 711-3 \$500,000.00) (Maximum Order Limitation for 71-309 \$250,000.00) (Maximum Order Limitation for 71-310 \$1,000,000.00)

L&T Products Group 711-3 (L and T Shelving, drawers and accessories)

 Order Size (List)
 57%
 (Maximum Order Limitation for 711-3 \$500,000.00)

 \$10,001 -\$25,000
 58%

 \$25,001 - \$ up
 59%

Additional Special Item Numbers: Installation Services 711-95;

52%

55%

60%

Special Use Furniture Installation 71-395; Office Design and Layout Services 711-94 Installation quoted by dealer: Hourly rates \$42.50 – 97.00 per hour; F.O.B. Point: Origin, Freight Prepaid and Add Prompt Payment Terms Net 30 Volume Discounts: N/A Minimum Order: \$100.00 Installation MOL: \$150,000.00 Make order out to: Tennsco Corp. OR P.O. Box 1888 Dickson, TN 37056-1888 Dickson, TN 37056-1888